



CASE STUDY

NEMATO CORP, WATER FILTRATION

JOB SITE DELIVERIES, COORDINATED AND ON TIME.

FBI Provides Nemato Corp:

- Coordination for job site deliveries
- Reliable, on time, 24/7 service and delivery
- Access to a diverse range of equipment to satisfy any special project or site requirement
- FBI Certified BDM (Best Delivery Method) Customer Service personnel to ensure that the most cost effective shipping is delivered, every time
- One point of contact to provide ongoing support and communication until final delivery
- Over 20 years of experience and contacts to find the best solution, for the best price

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ACE INA Insurance and Lloyds



Intelligent Transportation.

Client's Transportation Challenge:



Nemato Corp is a global leader in the design and development of innovative corrosion resistant composites products, including their popular fibreglass water filtration tanks. It is essential that these custom tanks get delivered to job sites, on time and in pristine condition. This requires thorough coordination with the job sites and a commitment to limiting the handling of the fibreglass tanks. And, of course, it all needs to be done in the most cost effective manner.

FBI's Solution:

At the start of every job FBI employs their Certified BDM (Best Delivery Method) Customer Service, which commences by carefully listening to the requirements of the shipment. FBI then ascertains the best shipping solution, seeking the most cost effective option for every delivery. FBI takes care of all the shipping details from the pick up of the fibreglass filtration systems at Nemato to the delivery of the tanks to the job sites. FBI takes great pride in their attention to detail and their experience ensures they know exactly what to expect and how to coordinate with the busy job sites. Nemato Corp is always given one point of contact, so should they ever have any questions, they know exactly how to get a quick answer. The majority of Nemato's shipments take advantage of FBI's trusted direct service, which ensures that there is minimal handling of the filtration systems. FBI takes the stress out of delivering equipment to notoriously busy and seemingly complex job sites.

Results:

FBI has been working with Nemato for over ten years. Nemato is confident that FBI will get their filtration systems to the job sites on time and in perfect condition: it is for this reason that FBI is their trusted transportation provider. Nemato never needs worry about the shipping details, the cost or the timing, because they know that FBI understands their business and always finds the best solution.

“**FBI understands the complexities of delivering to job sites. They know what questions to ask, they coordinate appropriately and they deliver at the agreed upon time. It is their experience and their reliable direct service that has made FBI our go to transportation provider for over a decade.**”

- Nemato Corp.
Bob Phaneuf, US Aquatic Products Manager, North Kingston, RI